



Five routes to success: Wherever you are, wherever you need to go

Simplified, accelerated cloud migration

Today's organizations are well aware of the benefits of cloud technology. The question now is how migrations can be achieved securely, and without impacting business continuity. In fact, a massive 96% of respondents consider it important that hybrid cloud vendors offer solutions that integrate with on-premises environments. These figures highlight the importance of a tailored and agile approach to cloud migration.

Kyndryl, VMware® and AWS provide a joint solution to this problem, enabling you to rapidly meet your cloud ambitions while maintaining control over your business, wherever you are in your cloud journey. Here, we identify 5 common scenarios businesses face during cloud transformations - and how we empower you to achieve success, your way.

5 Scenarios for Cloud Transformation

1

Optimization: Lift and shift existing workloads at speed from on-premises to cloud without major code changes. We help you migrate and consume workloads, with minimal downtime, so you can derive instant business value.

2

New capabilities and customer experiences: Modernize applications and infrastructure. We provide strategic guidance, world-class managed services, and technical expertise to help you innovate.

3

Disaster Recovery as a Service: Whether you are implementing for the first time, reducing costs, or protecting new workloads, our multi-faceted offering helps deliver risk-free cloud transformation.

4

Agility to scale for demand: Build new applications at scale, so you can continue to meet demand. We provide high bandwidth, low latency connectivity, enabling rapid, on-demand capacity to boost ambitious growth efforts.

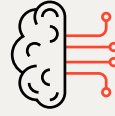
5

Help secure production workloads: For applications in production, we can offer portability and enhance security features.

A partnership you can trust



- Kyndryl's global base of customers includes 75 of the Fortune 100 companies. Operating from over 100 countries, our skilled professionals are committed to the success of our customers, collaborating with them and helping them to realize their ambitions.
- With approximately \$19 billion in annual revenue, Kyndryl has extensive resources to help customers deliver success.



- **VMware is the #1 provider of virtualization**, holding 83% of the worldwide VM market.¹
- **VMware is ranked #1 in worldwide virtual machine software** 2021 market share, holding 78.7 or 79%.¹
- **Kyndryl is the Everest Group Leader:** 2021 Aware (Intelligent) IT Infrastructure Services Automation PEAK Matrix Assessment.



- **VMware was ranked #1 for 2021 market share** in worldwide cloud system software and worldwide intelligent CloudOps Software, by IDC.²
- **AWS is the world's largest cloud provider.**³

Learn More

To learn more about the Kyndryl, VMware and AWS partnership, and how Kyndryl Multicloud Management Platform can accelerate business results from application modernization, contact your Kyndryl representative or visit us at www.kyndryl.com.

Contact Us →

1. IDC, Worldwide Virtual Machine Software Market Shares, 2021: A Return to Growth, doc #US48862722, September 2022
2. IDC, Worldwide Cloud System Software Market Shares, 2021: Private Cloud Rebounds from the Pandemic, doc #US48862322, December 2022
3. <https://history-computer.com/largest-cloud-computing-companies-in-the-world/>

Free eBook download

Learn more about how we can help you do cloud migration your way, no compromises. [Download our free eBook to explore these 5 scenarios in-depth.](#) Discover the top 7 hybrid cloud benefits, learn how to manage your own unique transformation and the results we've delivered to other enterprises. Your route to success, with Kyndryl, VMware and AWS.

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